



Founding Member  
The Greenwich Group

## DUNDRIDGE UNDERWRITING SERVICES

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[www.dundridge.net](http://www.dundridge.net)  
[www.greenwich.group](http://www.greenwich.group)

### NATIONAL HABITATIONAL INSURANCE PROGRAMS SPECIALIST

#### Who are we:

Dundridge Underwriting Services (DUS) is a commercial insurance broker that focuses on providing insurance and related services to the risk management needs of apartment owners and real estate management firms.

Dundridge Underwriting Services is the founding member of The Greenwich Group. With over two dozen offices throughout the continental US and Canada, The Greenwich Group writes over \$1 billion in annual premium. This allows us to provide industry specific expertise no matter the size of our clients: from a single location to a large multi-national.

#### Who are our customer partners:

Dundridge Underwriting Services is very selective about who we will work with. We offer our services only to habitational providers who are recognized by their peers as the best in their class. If you are reading this flyer, in our opinion, your organization is best in your class. We are also pleased to announce, in the spring of 2013, we are underwriters for a national Senior Living Insurance Program provided through Lloyd's of London and our joint venture partner, Insurance programs of America (IPOA).

Dundridge Underwriting Services offers insurance solutions to:

- Market Rent Based Apartment & Condo Owners and Management Companies
- Affordable and Senior Apartment & Condo Owners and Management Companies

Our Insurance Programs and Services Include:

- Traditional and non-traditional insurance products
- Products for For-Profit and Not-For-Profit insureds
- No exclusion for Section 8, 202, 236, LIHTC and other subsidized risks
- Pricing discounts for high HUD REAC Score recipients
- Coverage for senior facilities with or without pull cords
- Coverage for additional services including Transportation, Meals, Beauticians, etc...
- Coverage for mental & sexual abuse claims and assault & battery claims

#### How can Dundridge help you:

Simply give us an opportunity to offer a no-cost assessment of your current insurance program. In return, we will provide you with a written evaluation of your exposures compared to your current coverages as well as comparative quotes from other insurance companies. This will provide you the excellent opportunity to judge the competitiveness of your current pricing.

If you like the coverage and pricing we offer, we can work directly with you as your agent or, if you prefer, we can offer our programs through your current agent. The choice is yours.

#### What is the next step:

##### Contact:

**H. Scott Kahle Jr., President**

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##### Offices:

*Washington DC*

*Macon GA*